

# MT. DIABLO - CHAPTER 20



ASCCA CHAPTER 20, Volume 16, Issue 3- SEPTEMBER 2020

SEPTEMBER 15, 2020

## President's Message September 2020

Hello Chapter Members,

I hope all is well with all of you. This month I have a bit of a different message. I know that we have all heard the saying "See the light". It can mean many things.

However, I want to say I can see with the light. What I mean is that, at my age, I need a lot of light to see what I'm working on.

I will start this story at the beginning. A guy came by my shop two months ago and asked if he could do an analysis of the lights in my shop? I said sure. After about a half an hour he came back to me and left some papers and said I will be back to see you later. I did what I normally do. I set the papers down, got busy and forgot about him and the lights.

Well, he came back about a month later. He said what did I think about the analysis ? I said that I didn't look at anything. He smiled and said would you like a price for replacing all of the old shop lights with LED's? I said sure. I'm expecting several thousand dollars to upgrade. He said \$275.00. I waited a moment and I said tell me the price again. He again said \$275.00. I said where do I sign? We made an appointment, got everything done and I have to say that my eyesight has improved greatly in my shop. I understand that the electrical savings will be beneficial as well.

If any one is interested in getting rid of their old shop lights let me know and I will send these guys to see you.

*Steve*



[www.ascca.com](http://www.ascca.com)

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### ASC-CA Chapter 20 MISSION STATEMENT

*"To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members".*

*"To elevate and unite automotive professionals and give them a voice".*

**From:** Jack Molodanof <[jack@mgrco.org](mailto:jack@mgrco.org)>  
**Sent:** Wednesday, September 9, 2020  
**To:** ASC-Government Affairs  
**Subject:** **SB 1447-Support-Small Business Tax Credits- Signed by Governor**



Good news! The Governor signed several bills to help small businesses, including SB 1447 which provides small businesses (fewer than 100 employees) a \$1,000 tax credit if they hire or rehire an employee over the next three months. The bill sets aside \$100 million and will be provided to businesses that qualify under first-come, first served basis. Waiting for implementation details. See link below for copy of press release and text of bill.

Jack



## Governor Newsom Signs Bills to Support Small Businesses Grappling with Impact of COVID-19 Pandemic, Bolster Economic Recovery | California Governor - gov.ca.gov

AB 1577 allows small businesses to exclude PPP loans from gross income for state taxes SB 1447 authorizes \$100 million Main Street hiring tax credit program for small businesses SB 115 accelerates...

[www.gov.ca.gov](http://www.gov.ca.gov)

<https://www.gov.ca.gov/2020/09/09/governor-newsom-signs-bills-to-support-small-businesses-grappling-with-impact-of-covid-19-pandemic-bolster-economic-recovery/>

## Bill Text - SB-1447 Income tax: sales and use tax: credit: small business.

The Personal Income Tax Law and the Corporation Tax Law authorize various credits against the taxes imposed by those laws. The Sales and Use Tax Law, in lieu of specified credits allowed under the Personal Income Tax Law and the Corporation Tax Law, allows a qualified taxpayer or affiliate to make an irrevocable election to apply that income tax credit amount against qualified sales and use ...

[leginfo.legislature.ca.gov](http://leginfo.legislature.ca.gov)

[https://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill\\_id=201920200SB1447](https://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill_id=201920200SB1447)



**ASCCA Covid-19 Resource page**  
<https://www.ascca.com/resources/covid-19>

## ASCCA 2020 September Team Weekend


As discussed during the Chapter Representatives Committee meeting, below is the link to the

### ASCCA training video library

<https://www.ascca.com/education/training-video-library-technical>

We also have a separate page for management training videos, which is located at

<https://www.ascca.com/education/training-video-library-management>

**DRIVE Management Playlist** - Please click the  icon in the upper right hand corner of the video to view all of the videos in the playlist. You can also view the entire playlist on [YouTube](#).

Gloria Peterson  
Executive Director  
Sent: Saturday, September 12, 2020



## (New Dates - Again!) Mobilize CA Summit 2020 in Temecula February 4-6, 2021



The Mobilize California Summit is the region's premier fleet modernization, alternative fuels, and workforce training event - where industry and education intersect to collaborate on existing and emerging technologies, trends and training tactics.

Mobilize California Summit offers information-packed sessions, prominent national and regional speakers, and the latest technologies. This event is where industry and academic leaders move the needle on curriculum development, workforce training, and the future of clean transportation.



[Click here](#) to read more and register.



**From:** Jack Molodanof  
**Sent:** Friday, September 11, 2020  
**To:** TeamTalk  
**Subject:** **Re: Prior employee won't come get tools**



Auto repair shops have responsibilities and obligations re: abandoned tools. We recently discussed the issue on a ZOOM call re: Top 10 CA Laws that Auto Repair Shops Should Know but Don't. See bullet point # 1 below. Thank you.

Jack Molodanof  
Attorney at Law  
916-447-0313

### **Top 10 CA Laws that Auto Repair Shops Should Know but Don't**

**1) Employee Abandoned Tools.** Auto repair shops have certain legal responsibilities and obligations regarding the abandoned tools left by an employee. Employers need to protect themselves from future liability if the employee demands return of his/her tools. Generally, under California Civil code sections 2080 -2080.10, if owner has not claimed the property, the person saving the property shall within a reasonable time turn property over to the police department of the city or county, or the sheriff's department.

**2) Recording Telephone Calls.** Auto repair shops cannot record telephone conversations with customers unless advance consent is obtained. It is illegal for any person by means of any instrument to record a telephone conversation without the consent of all parties to the communication. This includes recording for employee training purposes. See Penal Code section 630, 631, 632.

**3) Paying Referral Fees to Tow Companies.** Auto repair shops cannot pay referral fees to tow companies. Automotive repair shops shall not directly or indirectly pay or agree to pay any money or anything of value as a commission, referral fee, inducement, or in any manner a consideration, to a towing service for the delivery or the arranging of a delivery of a vehicle not owned by the repair or towing service, for the purpose of storage or repair. See Vehicle Code Section 12110 and BAR regulations 16 CCR section 3368.

**4) Car Washing and Detailing Requires Separate License.** A shop must have a separate license for performing car washing and detailing services if such services are not ancillary to its primary business. If a repair shop is conducting a separate/side business of detailing vehicles the shop may have to obtain a separate license as a car washing/detailing shop. The law provides an exemption for a shop registered with BAR who is primarily engaged in the business of repairing and diagnosing motor vehicles. See Labor Code sections 2050, 2051.

**5) Requiring Employees to Supply Tools.** If a shop requires employees to supply their own tools, they must be paid at least double the minimum wage. The law provides that when tools or equipment are required by the employer or are necessary to the performance of a job, such tools and equipment shall be provided and maintained by the employer, except that an employee whose wages are at least two

*Continued on next page*



**From:** Jack Molodanof  
**Sent:** Friday, September 11, 2020  
**To:** TeamTalk  
**Subject:** **Re: Prior employee won't come get tools - *continued***



times the minimum wages may be required to provide and maintain hand tools and equipment customarily required by the trade or craft. Employee legal experts have opined that since the double the minimum wage law is a state law a shop would apply the state minimum wage. See Wage Order 9 (Transportation)

**6) Worker Comp Termination/Discrimination.** California Law prohibits an employer from terminating or discriminating against an injured worker for filing or threaten to file a Workers' Comp claim. A shop cannot fire an employee for being "out too long" on a workers' comp claim. See Labor Code section 132a.

**7) Hazardous Waste Fees.** Auto repair shops can only charge for costs associated with handling, management and disposal of toxic or hazardous waste substance, which directly relate to the servicing or repair of customers vehicle. This may not be a profit center. As a best practice, the shop should analyze expenses and revenues in this area at least annually and put together good faith estimates based on this analysis of the average actual costs incurred for each type of service performed. If any hazardous waste fee is charged it must be included in the original estimate (separately itemized) and invoice. The shop's EPA number must be also be printed on estimate and invoice. See 16 CCR section 3357.

**8) Warranty/Guarantee.** A repair shop is not required by law to guarantee its work, but many shops do. If a guarantee or warranty is provided, it shall be in writing and a legible copy shall be delivered to the customer with the invoice itemizing the parts, components, and labor represented to be covered by such guarantee. The guarantee shall be deemed false and misleading unless it conspicuously and clearly discloses in writing the following: name and address of the business making the guarantee; the nature and extent of the guarantee; the term, time or mileage the guarantee is good for; what the customer must do to have the guarantee honored; what the guarantor will do; whether the guarantor or the customer has options as to what may satisfy the guarantee; whether the guarantee is prorated. See 16 CCR section 3376.

**9) Vehicle Liens.** Generally, auto repair shops have lien rights for services performed on a vehicle; however, the lien laws are complex and contain limitations, especially if a bank/finance company/lessor has a lien on the vehicle. Unless repairs have been authorized by the bank/finance company/lessor, the law provides that the bank/finance company/lessor is generally only required to pay up to \$1,500 for repairs and \$1,250 storage, if lien sale was filed, exceptions apply. Court action within a certain time limits maybe necessary to protect lien rights. Civil Code section 3068, et seq.

**10) Tow Trucks - Accepting Possession of Vehicle from Tow Driver.** CA law requires that a shop taking possession of a vehicle from a tow truck to document the name, address and telephone number of the towing of the towing company, the name and driver's license number of the tow truck operator, the make, model and license plate or vehicle ID number and the date and time that possession was taken of the vehicle. Instead of operator' driver's license number the shop can accept the driver's identification number issued by a motor club or other government authorized unique identifier. This information must be maintained for 3 years and available for inspection within 48 hours by the CHP. See Vehicle Code section 22513.1

# CHAPTER 20 MEMBER LIST

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Hagin's Automotive, Inc.  
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Hunt & Sons  
Tim Lockhart  
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JJ Auto Repair  
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Mekatron Concord  
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Monkey Wrenches, Inc.  
Ted Curran  
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Moraga Motors  
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Orinda Motors  
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Orinda, CA 94563  
925-254-2012

Orinda Shell Auto Care  
Kathy Mitchell  
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Orinda, CA 94563  
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Scott Phillips, CPA  
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Precision Auto Repair  
Tyler & Renee Edgren  
164 A Wyoming Street  
Pleasanton, CA 94566  
925-462-7440

Randys Mobile Mech'l Svc  
Randy Wilferd  
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Concord, CA 94518  
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Rich's Auto Service  
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SC Fuels  
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Derik Riesberg  
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Standard Motor Products  
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Superior Auto Parts  
Horacio "O" Parra  
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Techzone  
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West Coast Muffler & Tire  
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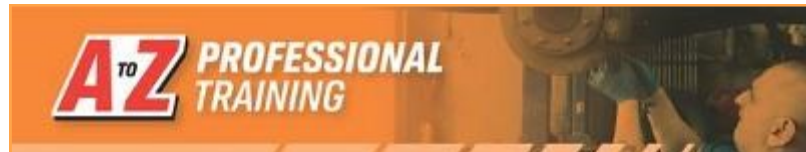


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[Click Here to Read the September 1st Dateline](#)

[Click Here to Read the September 8th Dateline](#)

[Click Here to Read the September 15th Dateline](#)



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# REAL WORLD TRAINING SERIES







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<p><b>1) <u>Vehicle Communications Diagnosis</u></b>  <a href="https://attendee.gotowebinar.com/register/3066091937240765200">https://attendee.gotowebinar.com/register/3066091937240765200</a>                  Part Number: SANJOSEWEBA Cost: 39.99 Per Tech</p>	<p>Date: Monday September 14<sup>th</sup> 6:00 - 10:00pm</p>	 Class Description Video
<p><b>2) <u>Integrated Power Module and Smart Junction Box Diagnosis</u></b>  <a href="https://register.gotowebinar.com/register/6618594215351565836">https://register.gotowebinar.com/register/6618594215351565836</a>                  Part Number: BAKERSFLDWEBA Cost 39.99 Per Tech</p>	<p>DATE: Tuesday September 22<sup>nd</sup> 6:00 - 10:00pm</p>	 Class Description Video
<p><b>3) <u>Diagnosing Advanced Starting and Charging Svstems</u></b>  <a href="https://register.gotowebinar.com/register/8225460090629809933">https://register.gotowebinar.com/register/8225460090629809933</a>                  Part Number: SACRAMENTWEBA Cost: 39.99 Per Tech</p>	<p>DATE: Thursday September 24<sup>th</sup> 6:00 - 10:00pm</p>	 Class Description Video
<p><b>4) <u>Advanced Driver Assist Systems</u></b>  <a href="https://attendee.gotowebinar.com/register/210757838207957070">https://attendee.gotowebinar.com/register/210757838207957070</a>                  Part Number: RENOWEBA Cost: 39.99 Per Tech</p> <p><b>Editor: Link says not available for this webinar - call Dennis for more information</b></p>	<p>Date: Tuesday September 29<sup>th</sup> 6:00 - 10:00 PM</p>	 Class Description Video

- 1) Systems ranging from power windows to ADAS and the modules they rely on will be introduced. Communication network concepts, changes in communication systems, and diagnostic procedures will be demonstrated to prepare technicians for communication faults.
- 2) Chrysler & Ford use an enhanced "fuse box" which can be integrated with the data bus. These modules can be the cause of inoperative components, no starts, codes and other symptoms. Learn how to diagnose faults and be sure this expensive replacement is needed before purchasing it.
- 3) Due to MPG improvements over the years, starting and charging systems have become much more complex in an effort to reduce the load on the engine. Explore the changes of various systems and new techniques for diagnosing faults.
- 4) Advanced Driver Assist Systems (ADAS) help the driver avoid accidents in most modern vehicles. From simple alerts to braking and steering for the driver to avoid a crash, these systems must be reset with specific procedures you'll learn here.



**Real World Training Series**  
 For more information, contact  
 Dennis Nolen ~ 831-430-6402





Hello ASCCA Member,

This email is being distributed from the **ASCCA Connected Cars Committee**. One of our missions is to help ASCCA members stay up to date on the advancing vehicle technologies residing on the vehicles we all service. The Committee has acquired a series of educational assets that we feel will help you and your staff increase your situational awareness on these systems and in turn, enable you to deliver exceptional service to the motoring public.

We plan to distribute a series of emails that introduce a few of these assets along with some interesting links that we feel would be greatly beneficial. However, if you are interested in consuming all this content ASAP, we will provide you with the appropriate links.

### The Topics to be Covered will Include:

[Advanced Drivers Assistance Systems Introduction](#)

[Active Cruise Control](#)

[Blind Spot detection](#)

[Parking Assist](#)

[Autonomous Emergency Braking](#)

[Night Vision](#)

[Traffic Sign Recognition](#)

[Intelligent High Beam Assistance](#)

[Tire Pressure Monitoring](#)

[Front Collision Warning](#)

[Front Vehicle Departure Warning](#)

[Adaptive Lighting](#)

[Driver Drowsiness Warning](#)

[Hill Descent Control](#)

[Rear Cross-Traffic](#)

[Autonomous Vehicles of the Future](#)

[Lane Departure System](#)

Additionally, here is a [video](#) one of our Committee members assembled that we feel will enhance your learning experience as you get up to speed on ADAS. You will find additional video links in the introduction slide deck and we will include contextual links in future email communications.

We hope you find this informative email helpful. If you have any comments, suggestions and or questions, please feel free to email us at [ccc@ascca.com](mailto:ccc@ascca.com).

Thank you.



**From:** Paul Grech  
**Sent:** Thursday, September 3, 2020  
**To:** Asc -Teamtalk  
**Subject:** **Attracting people to the trade**



Paul and the rest of the Team Talkers.

This is a great story and it's just like the one that I have lived for the past 50 years. Love this profession. Thanks for sharing. *John Gustafson*

### **Subject: Attracting people to the trade**

I have noticed a lot of activity in trade magazines and trade associations about attracting young people to our trade. I ran my business with trainees when I first went into business. It was easy then because everything was simple and things didn't change as fast as they do now. The cost of living was much lower than it is now. I was lucky because somehow the right type of individuals were attracted to me.

People would ask why do I always seem so happy. I told them because I was fortunate enough to have found my calling in life at a very young age, 12 years of age to be exact. I just became enthralled with cars, tools, equipment and people. I could see the results of my endeavors immediately if I had made the right diagnosis or not. I didn't have to wait for an "atta boy" from my supervisor. The car would do that by responding to my repair efforts. I was able to do what I was born to do to be labeled a success. I also gave other people the same opportunity to find their calling in life.

Later on in the 1990's I did it on a larger scale by holding a Boy Scout Automotive Post in my shop for about nine years. It was a 3 hour session once a week. It was not watered down either. I started with very basic information like how to change a flat tire. How to be aware of safety when an emergency occurs while driving a car. From there I explained how a car works, starting from putting gas in the tank and how it gets to the engine and makes it run. I then explained about nuts and bolts and how they hold the car together. I also talked how the bolts should feel when you are removing and reinstalling them. The very basics.

I taught about power tools and how to use them properly to do the work for them. I told them that the tools do the manual work not them. These work habits save wear and tear on their bodies. I also brought to their attention that the ownership and maintenance of a car is the second most expensive thing in their lives. The first is the ownership of a house to live in. I told them if they learned how to take care of a car themselves, they could afford a bigger house payment later in life. The reason being a home is usually a property of increasing value and a car is a property of diminishing value in most cases. This is also a good opportunity to give them a lesson in economics and also their parents.

The best advice I was ever given was as follows, you can never get rich on a paycheck. You get rich by investing a part of your paycheck, or in other words, putting your money to work for you. I was very lucky in that I had people in my life that gave me good common sense, advice that enabled me to be where I am in my life. A very comfortable retirement. I was able to do this and run a business because I also had a very understanding and supportive wife.

*Paul Grech*



**From:** Katelyn Peyser  
**Sent:** Wednesday, September 02, 2020  
**To:** TeamTalk  
**Subject:** **Help Spread the Word About ASCEF**

Good morning everyone,

Help us spread the word about the ASC Educational Foundation on social media!

If you have a Facebook page, it would be great if you could post the attached graphic to your page with the message below:

Help us help automotive students by donating to the ASC Educational Foundation. Your participation through monetary or vehicle donation will help ASCEF award scholarships to students wanting to develop careers in the automotive industry! Visit [asc-ef.org](http://asc-ef.org) to find out how you can help.  
 @ASCEducationalFoundation

Every bit of promotion helps.

Please let me know if you have any questions.

Thank you!

Kate Peyser  
**Executive Coordinator**  
 ASC Educational Foundation  
 (916) 290-5828  
 (916) 444-7462 – fax  
[kpeyser@amgroup.us](mailto:kpeyser@amgroup.us)





**Rotarians are turning your vehicle donations into Food Bank Dollars!**  
**Donate your vehicle to provide food to Food Banks throughout Northern California.**

Cars 2nd Chance was featured on **KPIX "Better Together" segment**, where owners Dave and Mary Kemnitz shared their reason and mission to achieve a goal to raise **\$100,000 in vehicle and cash donations** to support the [Food Bank of Contra Costa and Solano!](#)

**A total of 6 vehicles** have been donated so far - let's keep this incredible momentum going!

**Vehicle Donations**

Or Call us at 925-326-5868

**Note from Mary Kemnitz - Our Rotary project has brought in 70K in 5 months for the food bank. Pretty amazing !**



Cars 2nd Chance has been turning vehicle donations into cash for charities for over 12 years in the spirit of Service Above Self.

**We accept vehicle donations of ALL types, anywhere in the USA, running or not, and we will pick up your vehicle At No Charge.**


Let us get it out of the driveway or off the street!

Check out our feature in the [Lamorinda](#)

- The Food Bank has seen a **50% plus increase in food distributions** due to the COVID-19 health and financial crisis. That number is only going to climb with skyrocketing unemployment.
- Many of the people now receiving food **have never had to turn to the Food Bank before.**
- The Food Bank has been serving the community for almost **45 years and has a 5-star rating on Charity Navigator.**
- **96 cents for every dollar received** goes directly to food programs.

For more information call us or visit our [website](#).

Learn more about our valued partners [Lamorinda Sunrise Rotary](#) and [Clayton Sunrise Rotary Clubs](#).

**Rotary**   
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Hi everyone. Hope all is going well with you and the families. All is well at my end and have a lot to be thankful for. I wanted to share our press release with you for your newsletters. Will keep you updated when we put the classes on our web site. Instructors who were unable to register will be able to watch and get the needed clock training hours. Please give me a call if you have any questions.

Take care and will be talking to all of you soon about several projects I am working on for 2021.

Walt



**Education Foundation**

*For Immediate Release*  
 Contact: John Lanctot  
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 (312) 768-7376  
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## Over 900 Instructors Participate in ASE Virtual Training Conference

**Leesburg, Virginia – August 11, 2020** – The ASE Virtual Instructor Conference was a huge success as over 900 instructors from across the country participated in the sold-out event. The conference was developed and conducted for high school and post-secondary instructors from automotive, truck and collision repair programs nationwide.

“We could not be happier with our first virtual training conference,” said Mike Coley, president, ASE Education Foundation. “We had 1,000 instructors register for the event, the limit of the virtual platform, and over 900 instructors participate in one or more sessions, a 150 percent increase over last year’s record-setting attendance. Many thanks to the presenters who shared critical information that instructors could not get anywhere else, and Cengage who provided the registration and webinar technical support.”

Educators who participated in the conference received a collective total of 5,700 hours of professional development training specifically geared to training programs coping with the effects of COVID-19. On average, each instructor participated in more than six hours of virtual training during the two days of the conference, all of which are applicable to the 20-hour annual training requirement.

The sessions covered a wide range of topics. Fernando Bleichmar, general manager of U.S. Higher Education and Skills for Cengage, gave the keynote address where he focused on macro trends in education. Toyota T-TEN instructors shared their Safe Lab plan, ASE staff discussed the impact of COVID-19 on program accreditation, and SkillsUSA showed how to develop students’ employability skills. Instructors also heard about varied instructional models, how to engage distance learners, and how to put work-based learning into action. Eight different publishers explored curriculum presentation in a virtual environment. Eric Chester, a noted speaker and author, delivered a closing speech that revealed keys to student motivation.

Instructors who were not able to attend the live conference will have the opportunity to view recorded sessions, download handouts and receive certificates of completion by visiting the Events section of the ASE Education Foundation [website](#).

### About ASE Education Foundation

The ASE Education Foundation works with over 2300 automotive technology training programs and over 50,000 students nationally to provide the transportation industry a viable workforce through standards and credentials for institutions, organizations and individuals. The Foundation also offers career development and workplace exposure by creating relationships and partnerships with employers.

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## Chapter 20 appreciates its Associate Members, Branch Members and Corporate Representatives

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The ASCCA Advantage outlines the value of ASCCA membership. We are proud to be able to offer a number of discounts and intangible benefits that are uniquely provided by our association.



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	<p>ATI has helped thousands of automotive repair shop owners increase their profits, reduce stress, and grow their businesses for over 30 years.</p> <ul style="list-style-type: none"> <li>• They are the industry leader in automotive business coaching providing expert management and consulting services. Get weekly business coaching from an industry expert and classes in marketing, hiring, finance, leadership and sales.</li> </ul>	<p>Jim Silverman, 301.575.9140 jsilverman@autotraining.net www.autotraining.net</p>
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**ADDITIONAL BENEFITS OF ASCCA MEMBERSHIP**

**Local Chapters** – Chapter meetings give members unprecedented opportunities to meet, network and trade ideas with colleagues in your local area.

**Proudly Display Your ASCCA Affiliation** – Use of ASCCA sign, code of ethics, and logo for use on invoices, customer forms, etc.

**Communications** – The ASCCA Independent newsletter, email broadcasts, news alerts, member benefit flyers and our website.

**Member-to-Member Communications** – The ASCCA TeamTalk list serv provides members to communicate directly with their peers on a broad range of topics facing shop owners throughout California.



Scan to learn more about your member benefits  
<http://ascca.com/resources/memberbenefits>

**Government Affairs & Political Representation** – Bill tracking, reading and analyzing constantly changing information and tracking bills via our website. Representation at government meetings, lobbying, etc. Hugely beneficial because it ultimately affects your bottom line.

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Contact information for ASCCA's attorney,  
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jack@mgrco.org



**Cal-OSHA & Workplace Compliance Updates**

ASCCA has launched a new Cal-OSHA and Workplace Compliance resources page for ASCCA members, with regular updates brought to you by David K. Fischer of California Employer's Services.

Please be aware: These documents are general in nature and deal with various laws and regulations. They should not be considered as legal advice. It is recommended that you seek the advice of an attorney specializing in this area of the law.

[Click here to access the updates.](#)

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